

## Message Text

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ACTION NEA-10

INFO OCT-01 EA-12 ISO-00 EB-08 SSO-00 /031 W  
-----048155 270533Z /15

O R 270411Z FEB 78  
FM AMCONSUL CALCUTTA  
TO USDOC WASHDC IMMEDIATE  
SECSTATE WASHDC IMMEDIATE 6548  
INFO AMEMBASSY NEW DELHI  
AMEMBASSY SINGAPORE

UNCLAS SECTION 1 OF 3 CALCUTTA 0338

E.O. 11652: NA  
TAGS: ETRD, BTIO, BEXP, IN  
SUBJECT: INDIAN IMPORTATION OF ONE MILLION TONS OF COKING  
COAL (T0022)

REF: A. STATE 046168; B. CALCUTTA 0331; C. CALCUTTA 0318.

1. FOLLOWING ARE THE IMPORT SPECIFICATIONS AND  
STIPULATIONS CONTAINED IN THE TENDER DOCUMENTS (TENDER  
NO. SIL/COAL/78/1) SUPPLIED TO US BY SAIL INTERNATIONAL  
LTD. (SIL) FOR THE IMPORT OF ONE MILLION TONS OF  
METALLURGICAL PRIME/MEDIUM COKING COAL:

2. TECHNICAL SPECIFICATIONS	PRIME COKING COAL	MEDIUM COKING COAL
(A) SIZE	0 TO 50 MM(FRACTION 0 TO 50 MM BELOW 0.5 MM NOT TO (FRACTION BELOW EXCEED 20 PERCENT)	0.5 MM NOT TO EXCEED 20 PERCENT)
(B) TOTAL MOISTURE	MAXIMUM 6 PERCENT	MAXIMUM 6 PERCENT
(C) PROXIMATE ANALYSIS	PRIME COKING COAL	MEDIUM COKING COAL

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ON AIR DRIED BASIS

I. INHERENT MOSITURE	1.5 MAX PERCENT	2.0 MAX PERCENT
II. VOLATILE MATTER	10-26 PERCENT	26-35 PERCENT
III. ASH	10 PERCENT MAX	10 PERCENT MAX
IV. PHOSPHORUS	0.1 PERCENT MAX	0.1 PERCENT MAX
V. SULFUR	0.6 MAX PERCENT	0.6 MAX PERCENT
VI. FIXED CARBON	BY DIFFERENCE	BY DIFFERENCE

(D) COKING PROPERTY--

- I. GREY KING            G AND ABOVE            G AND ABOVE
- II. CRUCIBLE SWELLING    ABOVE 4 1/2            ABOVE 4 1/2 (PREF-  
NO. (AS PER 150-        (PREFERRED 4 1/2        ERRED 4 1/2 TO 6 1/2  
502)                    TO 6 1/2)
- III. ROGA INDEX        60                    45
- IV. CAKING INDEX AS    22 AND ABOVE        20 AND ABOVE  
PER B55
- V. MEAN MAX.            ABOVE 1.0            0.8-1.0
- REFLECTANCE OF VITRINITE
- VI. HARD GROVE        ABOVE 70
- GRINDABILITY INDEX

(E) PETROGRAPHIC COMPOSITION MAY BE INDICATED BY THE SUPPLIERS  
AS FOLLOWS:

- I. VIRTRINITE PERCENT  
EXINITE PERCENT  
MICRINITE PERCENT  
SEMI-FUSINITE PERCENT  
FUSINITE PERCENT  
CLAY PERCENT  
CARBONATE PERCENT  
PYRITE PERCENT  
QUARTZ PERCENT
- II. GISSELER PLASTEMER TEST-
- INITIAL SOFTENING TEMPERATURE DEGREE C  
RESOLIDIFICATION TEMPERATURE DEGREE C  
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- FUSION AT 5 DIAL  
PER MIN DEGREE C  
MAX. FLUDITY DIAL DIVISION PER MIN.  
TEMPERATURE RANGE AT 1 DIAL DIV. PER MIN DEGREE C
- III. AUDIBERT-ARNU DILATOMETER TEST-
- SOFTENING TEMPERATURE DEGREE C  
TEMPERATURE OF MAX. CONTRACTION DEGREE C  
TEMPERATURE OF MAX. DILATATION DEGREE C  
PERCENT CONTRACTION (I)  
PERCENT DILATATION (II)
- IV. PROPERTIES OF COKE PRODUCED BY CARBONISING STRAIGHT COALS  
SHOULD BE INDICATED AS FOLLOWS:
1. COKE YIELD:
2. MICUM INDIX M40  
M10
3. ASTM STABILITY  
FACTOR PLUS 1"
- (F) WEATHERING PROPERTIES OF THE COALS MAY BE  
INDICATED. THE TYPE OF COAL, WHETHER WASHED  
OR UNWASHED MAY ALSO BE INDICATED.  
ACTUALS IN REPSECT OF ALL THE ABOVE ITEMS FROM  
(A) TO (F) TO BE SPECIFIED.

3. SAMPLES FOR TESTING; THE TENDERER SHALL MAKE AVAILABLE FREE OF COST TO THE PURCHASER FIC CALCUTTA, SAMPLE QUANTITY FOR EACH TYPE OF COAL FOR UNDERTAKING TESTING WORK IN INDIAN LABORATORIES AS DETAILED BELOW:  
(A) 100 KG COAL SAMPLE PACKING IN AIR TIGHT CONTAINERS UNDER WATER-TIGHT CONDITIONS BY AIR FREIGHT CIF CALCUTTA, PREFERABLY IN TWO CONTAINERS OF 50 KG EACH TO REACH THE PURCHASER AT THE EARLIEST AND IN ANY CASE NOT LATER THAN THE DATE OF OPENING OF THE TENDER. THE CONTAINER SHOULD BE MARKED AS "FREE TRADE SAMPLES AS REQUIRED BY SAIL INTERNATIONAL LIMITED/OF NO COMMERCIAL VALUE" THEY SHOULD BE AIR-FREIGHTED TO THE DY. GENERAL TRANSPORT AND SHIPPING  
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MANGER, HINDUSTHAN STEEL LIMITED, 18 STRAND RD., CALCUTTA 700001, INDIA, AND INTIMATION OF AIR FREIGHT MAY PLEASE BE SENT TO HIM IN ADVANCE.  
(CABLE: ISPATMOVE, CALCUTTA, INDIA/TELEX NO. 021-7456 CALCUTTA).

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ACTION NEA-10

INFO OCT-01 EA-12 EB-08 ISO-00 SSO-00 /031 W  
-----048196 270543Z /21

O R 270411Z FEB 78  
FM AMCONSUL CALCUTTA  
TO USDOC WASHDC IMMEDIATE  
SECSTATE WASHDC IMMEDIATE 6549  
INFO AMEMBASSY NEW DELHI  
AMEMBASSY SINGAPORE

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(B) 3 TONS OF COAL SAMPLE PACKED IN DRUMS UNDER WATER-TIGHT CONDITIONS BY SEA FREIGHT CIF CALCUTTA SHIPPED IMMEDIATELY AND IN ANY CASE NOT LATER THAN

THE DATE OF OPENING OF THE TENDER. THE DRUM SHOULD BE MARKED AS "FREE TRADE SAMPLES AS REQUIRED BY SAIL INTERNATIONAL LIMITED AND OF NO COMMERCIAL VALUE". THE ADVISE OF SHIPMENT AND SHIPPING DOCUMENTS MAY BE SENT IMMEDIATELY TO THE SAME ADDRESS IN 3(A) ABOVE.

(C) SEPERATE SAMPLE CONSIGNMENT FOR EACH VARIETY OF COAL OFFERED IS NECESSARY.

(D) AIRWAY BILL NO. AND DATE FOR 3(A) ABOVE AND BILL OF LADING NO. AND DATE FOR 3(B) ABOVE SHOULD BE FURNISHED.

4. TRAIL SUPPLY OF COAL: 10 TO 15 PERCENT OF THE QUANTITY TO BE CONTRACTED FOR WILL BE TREATED AS TRIAL SUPPLY AND THE SUPPLIER SHALL SHIP THE BALANCE QUANTITY ONLY AFTER THE TRIAL SUPPLY IS FOUND SIUTABLE BY THE PURCHASER, WHO CAN ALSO INCREASE THE QUANTITY CONTRACTED ADDITIONALLY UP TO 100 PERCENT AT HIS OPTION ON THE SAME TERMS AND CONDITIONS. IN THE EVENT OF THE TRIAL SUPPLY NOT MEETING THE INDUSTRIAL REQUIREMENT OF THE PURCHASER, THE PURCHASER RESERVES THE RIGHT TO UNCLASSIFIED

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TERMINATE THE CONTRACT WITHOUT ANY LIABILITY WHATSOEVER.

5. DELIVERY REQUIREMENT: DELIVERY REQUIREMENT OF TRIAL SUPPLY OF COAL SHALL BE WITH EFFECT FROM JULY 1978 AND SHALL BE COMPLETED WITHIN 2-3 MONTHS. AFTER THE TRIAL QUANTITY IS USED AND ACCEPTED BY THE PURCHASER THE BULK SUPPLY SHALL COMMENCE THEREAFTER ON A MONTHLY SCHEDULE OF SHIPMENTS TO BE GIVEN BY THE PURCHASER.

6. ADDITIONAL INFORMATION REQUIRED TO BE SUPPLIED WITH THE TENDER:

(A) SOURCE OF SUPPLY OF COAL IN RESPECT OF COUNTRY, FIELD, SEAM AND MINE; NAME OF SUPPLIER AND BACK-GROUND INFO. ON THE MINING OPERATION, QUANTITY AND QUANTITY OF RESERVES HELD AND MINED AND DATA ON LOCATION/MINE (INCLUDING SEAM) FROM WHICH COAL IS PROPOSED TO BE SUPPLIED.

(B) PROOF OF CAPABILITY OF THE TENDERER/PRODUCER TO FULFIL THE CONTRACTUAL OBLIGATIONS IN SUPPLYING THE COAL. THIS SHALL ELABORATE SOME OF THE EARLIER CONTRACTS OVER A PERIOD OF THE LAST FIVE YEARS' PROGRESS OF SUPPLIER AND PRESENT COMMITMENTS.

(C) A CERTIFICATE OF AUTHORITY FROM THE PRODUCER OF COAL AUTHORISING THE SUPPLIER/TENDERER TO SUBMIT TENDER ON BEHALF OF THE PRODUCER.

7. VALIDITY OF OFFER: ALL OFFERS SHOULD BE KEPT

VALIED FOR A PERIOD OF 120 DAYS FROM THE DATE OF  
OPENING OF THE TENDER. OFFERS WITH SHORTER VALIDITY  
ARE LIABLE FOR REJECTION AT THE DISCRETION OF  
THE PURCHASER.

8. PORT OF DESTINATION: DESTINATION PORT/S IN INDIA  
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WILL BE THE FOLLOWING:

- (A) VISAKHAPATNAM
- (B) HALDIA/CALCUTTA
- (C) PARADEEP
- (D) MADRAS

9. BID BOND: THE TENDER SHOULD BE ACCOMPANIED BY A  
BID BOND (AS PER FROFORMA BEING AIRPOUCHED) FOR 0.5 PERCENT OF  
THE VALUE OF THE QUANITITY BEING OFFERED.

10. SEPARATE OFFER FOR LONG TERN SUPPLU: TENDERER  
MAY ALSO SUBMIT SEPARATE PRICE OFFER FOR SUPPLY ON  
LONG TERM BASIS UP TO 5 YEARS AT THE RATE OF ONE MILLION  
TONS PER ANNUM COMMENCING JULY 1978 FOR MATERIAL  
CONFORMING TO SPECIFICATIONS AND OTHER TERMS AND  
CONDITIONS CONTAINED IN THE SUBJECT TENDER  
DOCUMENTS. OFFERS MAY BE SUBMITTED BOTH ON CASH  
TERMS BASIS AS ALSO DEFERRED TERMS BASIS. THE  
MOST ATTRACTIVE DEFERRED TERMS FACILITIES THAT CAN  
BE OFFERED BY THE SELLER MAY PLEASE BE INDICATED.

1. IMPORTANT CONDITIONS FOR SUPPLY ON FOB(T) BASIS:  
IN CASE OF OFFER ON FOB(T) BASIS, THE TENDERER SHAL  
CLEARLY SPECIFY THE FOLLOWING:  
(A) NAME OF PORT/S OF LOADING: NORMALLY EACH VESSEL  
SHALL BE LOADED IN ONE PORT ONLY AND WITH ONLY  
ONE QUALITY OF COAL.  
(B) I. DETAILS REGARDING THE MAXIMUM AND MINIMUM  
DRAUGHT AND LOADING FACILITIES, TYPE OF EQUIPMENT,  
AVAILABLE AT THE PORT OF LOADING TO ENABLE THE  
PURCHASER TO DEPLOY PROPER SIZE OF SHIP TO HANDLE  
THE COAL. THE CAPACITY OF THE SHIPS WOULD BE SUCH  
AS TO CARRY 10,000 TO 30,000 TONS PER VOYAGE.  
II. THE TENDERER SHALL AGREE THAT THE LOADING OF  
MATERIALS WILL BE CARRIED OUT IN ACCORDANCE WITH  
THE ADVICE AND/OR SUPERVISION OF THE PURCHASER/  
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HIS AUTHORIZED REPRESENTATIVE.

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ACTION NEA-10

INFO OCT-01 EA-12 ISO-00 EB-08 SSO-00 /031 W  
-----048260 270603Z /17

O R 270411Z FEB 78  
FM AMCONSUL CALCUTTA  
TO USDOC WASHDC IMMEDIATE  
SECSTATE WASHDC IMMEDIATE 6550  
INFO AMEMBASSY NEW DELHI  
AMEMBASSY SINGAPORE

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12. IMPORTANT CONDITIONS FOR SUPPLY ON C&FFO BASIS:  
IN CASE OF C&FFO OFFER, THE TENDERER SHALL CLEARLY  
INDICATE THE FOLLOWING:

(A) TENDERER SHALL ENSURE THAT SHIPMENT OF COAL WILL BE  
EFFECTED IN SHIPS OF SUITABLE SIZES FOR CARRYING  
APPROXIMATELY 10,000 TO 30,000 TONS OF MATERIAL  
PER VOYAGE DEPENDING ON THE PORT OF DISCHARGE.

(B) THE VESSELS WILL BE SINGLE DECKER AND OF SELF-  
DISCHARGING TYPE. THE SHIPS SHOULD HAVE THE  
CAPACITY TO UNLOAD MINIMUM OF 2,000 TONS PER DAY.

(C) THE MAXIMUM DRAUGHT AVAILABLE AT INDIAN PORT/S  
ARE AS FOLLOWS:

PARADEEP : 32 FEET

HALDIA : 28/30 FEET (THIS IS HOWEVER SUBJECT TO  
HOOGHLY RIVER DRAUGHT)

VISAKHAPATNAM : 31 FEET

MADRAS : 31 FEET

(D) NORMALLY EACH VESSEL SHALL BE UNLOADED AT ONE PORT  
ONLY. HOWEVER, DEPENDING ON THE EXIGENCIES AT  
THE PORT OF UNLOADING, THE VESSEL MAY BE REQUIRED  
TO DISCHARGE AT MORE THAN ONE PORT BUT IN GEOGRA-  
PHICAL ROTATION.

(E) BEFORE LOADING, VESSEL SHALL BE THOROUGHLY CLEANED  
OF ANY FOREIGN MATERIAL SUCH AS SULFUR, ROCK

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PHOSPHATE, ETC.

(F) THE SHIP WILL CARRY ONLY ONE QUALITY OF COAL (PRIME/MEDIUM) IN ONE VOYAGE.

(G) CUSTOMARY AGENCY FEES FOR HANDLING THE VESSEL/S AT THE DISCHARGE PORT/S SHALL BE TO SELLER/OWNER'S ACCOUNT.

(H) AMOUNT OF FREIGHT INCLUDED IN C&FFO PRICE TO BE INDICATED.

(I) LOADING IS TO BE RESTRICTED TO LOWER HOLDS ONLY.

13. INDIAN STANDARDS ON SAMPLING AND ANALYTICAL PROCEDURE: COPIES OF ITQBV STANDARDS ON SAMPLING AND ANALYTICAL PROCEDURES (IS: 1350-1969, IS/1353-1959, IS:1354-1964 AND IS 436 PART I-1964) ARE AVAILABLE FROM THE INDIAN STANDARDS INSTITUTION AT THE FOLLOWING ADDRESSES:

CALCUTTA: EASTERN REGIONAL OFFICE 5 CHOWRINGHEE APPROACH, CALCUTTA 7000072

PHONE: 230802/03, 230415 AND 223865.

BOMBAY: WESTERN REGIONAL OFFICE, NOVELTY CHAMBER GRANT RD, BOMBAY 400007

MADRAS: SOUTHERN REGIONAL OFFICE, CIT CAMPUS, ADYAR, MADRAS 600020

NEW DELHI: HEAD QUARTERS, MANAK BHAVAN, 9 BAHADUR SHAH ZAFAR MARG NEW DELHI 110002.

14. PAYMENT OF AGENCY COMMISSION/REMUNERATION TO AGENTS, IF ANY, IN INDIA IN INDIAN RUPEES: TENDERERS QUOTING FROM OUTSIDE INDIA ARE REQUESTED TO FURNISH THE FOLLOWING DETAILS IN THEIR OFFER:

(A) THE NAME AND ADDRESS OF THE AGENTS IN INDIA;

(B) THE AMOUNT OF COMMISSION/REMUNERATION FOR THE UNCLASSIFIED

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AGENTS INCLUDED IN THE QUOTED PRICE; AND

(C) THAT THEY ARE AGREEABLE TO THIS COMMISSION BEING PAID TO THEIR AGENTS IN INDIA IN INDIAN RUPEES ON SUCCESSFUL COMPLETION OF THE CONTRACT.

15. SUBMISSION OF OFFERS: TENDERERS SHOULD IN THEIR OWN INTEREST AVOID SENDING PRICE QUOTATIONS BY CABLES OR TELEGRAMS. THE PRICE QUOTATIONS AND OTHER FINANCIAL TERMS SHOULD BE GIVEN ONLY IN THE OFFER AND NOT IN ANY OTHER ACCOMPANYING DOCUMENTS OR STATEMENTS.

(A) OFFERS ADDRESSED TO THE MANAGING DIRECTOR, SAIL INTERNATIONAL LIMITED, IMPORT DEPARTMENT, INDUSTRY

HOUSE (5TH FLOOR), 10 CAMAC STREET, CALCUTTA 700017, INDIA, SHOULD BE SUBMITTED, IN DUPLICATE, ALONGWITH THE ORIGINAL AND DUPLICATE OF THE TENDER DOCUMENTS, DULY SIGNED ON EACH PAGE, IN TOKEN OF ACCEPTANCE, IN DOUBLE SEALED ENVELOPES. THE ENVELOPES CONTAINING THE OFFER SHOULD BE SUPERSCRIBED "TENDER FOR IMPORTATION OF METALLURGICAL COKING COAL AGAINST ENQUIRY NO. 1/78 OPENING ON 20 TH MARCH 1978". TENDERERS MAY PLEASE NOTE THAT NO REVISION IN THEIR QUOTED PRICES AND TERMS AND CONDITIONS WILL BE ENTERTAINED AFTER THE OPENING OF THE TENDER. TENDERS WILL BE OPENED IN OUR CALCUTTA OFFICE IN THE PRESENCE OF SUCH TENDERERS OR THEIR AUTHORIZED REPRESENTATIVES.

(B) OFFERS SENT BY POST SHOULD BE SENT BY "REGISTERED POST WITH ACKNOWLEDGEMENT DUE" ADDRESSED TO THE MANAGING DIRECTOR, ADDRESS AS IN 15(A) ABOVE.

16. THIS AND FOLLOWING PARAGRAPH ARE CONGEN COMMENT. OTHER GENERAL TERMS AND CONDITIONS AS WELL AS INSTRUCTIONS TO TENDERERS ELABORATED IN THE TENDER DOCUMENTS MAY BE REPRODUCED BY USDOC FOR INTERESTED US EXPORTERS. THE TENDER DOCUMENT WILL BE POUCHED ON FEBRUARY 28, 1978.

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17. WE REPEAT THE BASIC STIPULATION OF SIL THAT NO FOREIGN SUPPLIER WILL BE ELIGIBLE TO SUBMIT BID UNTIL HE REMITS MONEY AND PURCHASES THE TENDER DOCUMENTS COSTING RS 500 (ABOUT \$60) IN HIS OWN NAME FROM SIL AS INDICATED IN CALCUTTA 0318. WE UNDERSTAND THAT SOME JAPANESE FIRMS, PRESUMABLY AGENTS FOR UNKNOWN FOREIGN SUPPLIERS, AND AUSTRALIAN COAL PRODUCERS ARE LIKELY TO PARTICIPATE IN THE BID.  
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## Message Attributes

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**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
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**Concepts:** COAL, IMPORTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 27 feb 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Film Number:** D780089-0227  
**Format:** TEL  
**From:** CALCUTTA  
**Handling Restrictions:** n/a  
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**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** cebecdcc-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 46168, 78 CALCUTTA 331, 78 CALCUTTA 318  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 10 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3426839  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** INDIAN IMPORTATION OF ONE MILLION TONS OF COKING COAL (T0022)  
**TAGS:** ETRD, BTIO, BEXP, IN  
**To:** COM STATE  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/cebecdcc-c288-dd11-92da-001cc4696bcc  
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Declassified/Released  
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